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# Slice Society

Financial Model

2026-06-05

# Introduction

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# Financial Model Methodology — Income Statement

## Sales

Sales are based on typical industry average check information and cover count information for similar style operations.

**Notes:** 1) Sales are budgeted to increase at 3.0% each year. 2) A ramp-up period has been factored into Year 1 projections. Sales at opening are 60.0% of steady-state figures and then build gradually through months 1-4.

## Average Check (Per Person)

|         |          |
|---------|----------|
| Morning | \$ 9.00  |
| Daytime | \$ 13.50 |
| Evening | \$ 22.50 |

## Weekly Covers

|        | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Total |
|--------|-----|-----|-----|-----|-----|-----|-----|-------|
| Lunch  | 33  | 36  | 42  | 45  | 54  | 51  | 39  | 300   |
| Dinner | 44  | 48  | 56  | 60  | 72  | 68  | 52  | 400   |
| Total  | 77  | 84  | 98  | 105 | 126 | 119 | 91  | 700   |

## Total Weekly Sales

|        | Mon      | Tue      | Wed      | Thu      | Fri      | Sat      | Sun      | Total     |
|--------|----------|----------|----------|----------|----------|----------|----------|-----------|
| Lunch  | \$ 446   | \$ 486   | \$ 567   | \$ 608   | \$ 729   | \$ 688   | \$ 526   | \$ 4,050  |
| Dinner | \$ 990   | \$ 1,080 | \$ 1,260 | \$ 1,350 | \$ 1,620 | \$ 1,530 | \$ 1,170 | \$ 9,000  |
| Total  | \$ 1,436 | \$ 1,566 | \$ 1,827 | \$ 1,958 | \$ 2,349 | \$ 2,218 | \$ 1,696 | \$ 13,050 |

## Product Costs

Product costs as a percentage of sales are based on expected percentage of sales for the differing product categories. A ramp-up period has been factored — product costs at opening

are 130% above normal operating amounts and then improve as the kitchen becomes more efficient.

| Category | COGS % |
|----------|--------|
| Food     | 27.0%  |
| Minerals | 30.0%  |
| Liquor   | 22.0%  |
| Wine     | 32.0%  |
| Beer     | 32.0%  |

## Financial Model Methodology — Income Statement (cont.)

### Wages

Wages are broken down into Management Labour and Hourly Labour. Allowances are also included for employee benefits. A ramp-up period has been factored into Year 1 — labour

costs in months 1-4 are higher as the restaurant will be over-staffed to ensure exceptional guest experience.

### Management Labour

| Position                | Annual Salary    |
|-------------------------|------------------|
| General Manager         | \$ 24,000        |
| <b>Total Management</b> | <b>\$ 24,000</b> |

### Hourly Labour

Hourly labour forecasts are based on industry percentages:

|                       |                                   |
|-----------------------|-----------------------------------|
| Front of House Labour | 11.0% of revenue                  |
| Back of House Labour  | 18.0% of revenue                  |
| Benefits & Allowances | 7.000000000000001% of total wages |

### Operating Costs

Operating costs are based on industry norms for a similar restaurant operation.

| Item                    | % of Revenue | Notes                                  |
|-------------------------|--------------|--|
| Smallwares / Glasswares | 0.5%         | Normal replacement amounts             |
| Paper Products          | 0.3%         | Normal replacement amounts             |
| Credit Card Commissions | 1.8%         | Based on 60% credit card payment split |
| Linen / Kitchen Uniform | 0.2%         | Ongoing replacement                    |

| Item                             | % of Revenue | Notes  |
|----------------------------------|--------------|--|
| Cleaning / Dishwasher            | 0.4%         | Chemical and cleaning supplies                             |
| Marketing                        | 1.5%         | Ongoing marketing initiatives                              |
| Telephone                        | \$ 200/mo    | 2 lines and cellphone                                      |
| Repairs & Maintenance            | 0.5%         | Year 1 (increases to 1.0% in Year 2+ as warranties expire) |
| Office / POS Supplies            | 0.2%         | Normal operating amounts                                   |
| Waste Removal                    | \$ 300/mo    | 3rd party waste removal services                           |
| QSAs (Quality/Service giveaways) | 0.4%         | Budgeted at 0.4% of sales                                  |
| Equipment Rental                 | \$ 500/mo    | Dishwasher rental, POS subscriptions                       |

### Fixed Expenses

|                  |                  |                                  |
|------------------|------------------|----------------------------------|
| <b>Rent</b>      | \$ 0/month       | 100 sqm at ~\$ 0/sqm/year        |
| <b>Insurance</b> | ~1.5% of revenue | Based on space size and coverage |
| <b>Utilities</b> | ~2.0% of revenue | Electricity, gas, water          |

**Attachments.**

## Year 1 Income Statement

| Category            | P1               | P2               | P3               | P4               | P5               | P6               | P7               | P8               | P9               | P10              | P11              | P12              | P13              | Total             |
|---------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| Weekly Sales        | \$ 7,830         | \$ 9,135         | \$ 10,440        | \$ 11,745        | \$ 13,050        | \$ 13,050        | \$ 13,050        | \$ 13,050        | \$ 13,050        | \$ 13,050        | \$ 13,050        | \$ 13,050        | \$ 13,050        |                   |
| <b>REVENUE</b>      | <b>\$ 31,320</b> | <b>\$ 36,540</b> | <b>\$ 41,760</b> | <b>\$ 46,980</b> | <b>\$ 52,200</b> | <b>\$ 52,200</b> | <b>\$ 52,200</b> | <b>\$ 52,200</b> | <b>\$ 52,200</b> | <b>\$ 52,200</b> | <b>\$ 52,200</b> | <b>\$ 52,200</b> | <b>\$ 52,200</b> | <b>\$ 626,400</b> |
| Product Cost        | \$ 11,177        | \$ 12,287        | \$ 13,183        | \$ 13,863        | \$ 14,329        | \$ 14,329        | \$ 14,329        | \$ 14,329        | \$ 14,329        | \$ 14,329        | \$ 14,329        | \$ 14,329        | \$ 14,329        | \$ 179,471        |
| <b>GROSS MARGIN</b> | <b>\$ 20,143</b> | <b>\$ 24,253</b> | <b>\$ 28,577</b> | <b>\$ 33,117</b> | <b>\$ 37,871</b> | <b>\$ 37,871</b> | <b>\$ 37,871</b> | <b>\$ 37,871</b> | <b>\$ 37,871</b> | <b>\$ 37,871</b> | <b>\$ 37,871</b> | <b>\$ 37,871</b> | <b>\$ 37,871</b> | <b>\$ 446,929</b> |
| Wages               | \$ 11,694        | \$ 13,314        | \$ 14,934        | \$ 16,553        | \$ 18,173        | \$ 18,173        | \$ 18,173        | \$ 18,173        | \$ 18,173        | \$ 18,173        | \$ 18,173        | \$ 18,173        | \$ 18,173        | \$ 220,052        |
| Operating Costs     | \$ 2,691         | \$ 2,973         | \$ 3,255         | \$ 3,537         | \$ 3,819         | \$ 3,819         | \$ 3,819         | \$ 3,819         | \$ 3,819         | \$ 3,819         | \$ 3,819         | \$ 3,819         | \$ 3,819         | \$ 46,827         |
| Fixed Costs         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 1,827         | \$ 23,751         |
| <b>EBITDA</b>       | <b>\$ 3,931</b>  | <b>\$ 6,139</b>  | <b>\$ 8,561</b>  | <b>\$ 11,200</b> | <b>\$ 14,052</b> | <b>\$ 14,052</b> | <b>\$ 14,052</b> | <b>\$ 14,052</b> | <b>\$ 14,052</b> | <b>\$ 14,052</b> | <b>\$ 14,052</b> | <b>\$ 14,052</b> | <b>\$ 14,052</b> | <b>\$ 156,299</b> |

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## 5-Year Income Statement

|                        | Year 1            |        | Year 2            |        | Year 3            |        | Year 4            |        | Year 5            |        |
|------------------------|-------------------|--------|-------------------|--------|-------------------|--------|-------------------|--------|-------------------|--------|
| <b>REVENUE</b>         | <b>\$ 626,400</b> | 100.0% | <b>\$ 645,192</b> | 100.0% | <b>\$ 664,548</b> | 100.0% | <b>\$ 684,484</b> | 100.0% | <b>\$ 705,019</b> | 100.0% |
| <b>Product Cost</b>    | \$ 179,471        | 28.7%  | \$ 177,105        | 27.4%  | \$ 182,418        | 27.4%  | \$ 187,891        | 27.5%  | \$ 193,528        | 27.5%  |
| <b>GROSS MARGIN</b>    | <b>\$ 446,929</b> | 71.3%  | <b>\$ 468,087</b> | 72.6%  | <b>\$ 482,130</b> | 72.6%  | <b>\$ 496,593</b> | 72.5%  | <b>\$ 511,491</b> | 72.5%  |
| <b>Wages</b>           | \$ 220,052        | 35.1%  | \$ 224,203        | 34.7%  | \$ 230,209        | 34.6%  | \$ 236,395        | 34.5%  | \$ 242,767        | 34.4%  |
| <b>Operating Costs</b> | \$ 46,827         |        | \$ 47,840         |        | \$ 48,886         |        | \$ 49,962         |        | \$ 51,071         |        |
| <b>Fixed Costs</b>     | \$ 23,751         |        | \$ 24,345         |        | \$ 24,953         |        | \$ 25,577         |        | \$ 26,217         |        |
| <b>NET PROFIT</b>      | <b>\$ 156,299</b> | 25.0%  | <b>\$ 171,699</b> | 26.6%  | <b>\$ 178,082</b> | 26.8%  | <b>\$ 184,659</b> | 27.0%  | <b>\$ 191,436</b> | 27.2%  |

## Balance Sheet

|                                 | Opening     | Year 1      | Year 2      | Year 3      | Year 4      | Year 5      |
|---------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>ASSETS</b>                   |             |             |             |             |             |             |
| Cash                            | \$ 0        | \$ 156,299  | \$ 327,998  | \$ 506,080  | \$ 690,739  | \$ 882,175  |
| Inventory                       | \$ 0        | \$ 0        | \$ 0        | \$ 0        | \$ 0        | \$ 0        |
| Capital Assets (net)            | \$ 0        | \$ 0        | \$ 0        | \$ 0        | \$ 0        | \$ 0        |
| <b>TOTAL ASSETS</b>             | <b>\$ 0</b> | <b>\$ 0</b> | <b>\$ 0</b> | <b>\$ 0</b> | <b>\$ 0</b> | <b>\$ 0</b> |
| <b>LIABILITIES &amp; EQUITY</b> |             |             |             |             |             |             |
| Bank Loan                       | \$ 0        | \$ 0        | \$ 0        | \$ 0        | \$ 0        | \$ 0        |
| Shareholder Equity              | \$ 0        | \$ 0        | \$ 0        | \$ 0        | \$ 0        | \$ 0        |
| Retained Earnings               | \$ 0        | \$ 156,299  | \$ 327,998  | \$ 506,080  | \$ 690,739  | \$ 882,175  |